

Line	Line Item	2022 Budget	2023 Budget	2023 YTD July31st	2023-24 Budget	Request Details
						2023/24 DRAFT BUDGET
Income						
1	Registration Income - LSC fee	\$ 140,545	\$ 156,512	\$ 98,055	\$ 140,136	From Registration tab
2	Meet Sanction Income	\$ 66,500	\$ 19,000	\$ 35,661	\$ 30,000	2% of @\$1.5MM entry fees
3	Meet Travel Surcharges	\$ 1,000				\$3/swimmer/sanctioned event tracked by travel committee
4	Zone Team Application Fees	\$ 3,440	\$ 5,100	\$ 4,101	\$ 5,000	\$50 X 54 pool swimmers + 48 OW swimmers
5	Zone OW Team	\$ 13,600	\$ 22,800	\$ 20,050	\$ 31,200	From OW Zone tab (\$600 for 48 swimmers)
6	AG Zone Team	\$ 49,950	\$ 69,900	\$ 50,000	\$ 79,040	From AG Zone tab (\$1,470 for 52 swimmers)
7	Fines (Late Reg., Sanction, Age Group State Meet)	\$ 1,000	\$ 3,000	\$ 50	\$ 6,000	
8	All Star Towel Sales Income	\$ 21,000	\$ 21,000	\$ 13,757	\$ 15,000	
9	LSC Camp Registration	\$ 14,800	\$ 15,000	\$ 15	\$ 15,000	\$150 for 100 athletes
10	Coaches Clinic	\$ -	\$ -	\$ 1,040	\$ -	
11	Diversity Meet/Camps	\$ -	\$ -	\$ 2,516		
12	Disability Meets/Camps	\$ -	\$ -	\$ 137		
13	Sponsorships	\$ -	\$ -		\$ -	
14	Donations - Unrestricted (Athlete Fundraiser)	\$ -	\$ -	\$ 2,699	\$ -	
15	Donations - Restricted	\$ -	\$ -		\$ -	Donation for Disability meet
16	Dividend Income	\$ 24,000	\$ 18,000	\$ 2,283	\$ 18,000	
17	Misc. Income	\$ -	\$ -	\$ 8,065	\$ -	Online fees, PayPal, Sales, etc.
18	Total Income	\$ 335,835	\$ 330,312	\$ 238,431	\$ 339,376	
Expense						
30	USA-S Registration Expense	\$ -	\$ -	\$ -	\$ -	USA-Swimming Service charge
31	Marketing	\$ 500	\$ 1,000	\$ 1,458	\$ 1,000	
32	Legal	\$ 1,500	\$ 1,500	\$ 18	\$ 1,500	
33	Audit & Taxes	\$ 5,000	\$ 7,500	\$ 9,488	\$ 10,000	
34	Office Staff (General Admin, Registration, Media)	\$ 60,000	\$ 78,000	\$ 71,309	\$ 81,355	
35	Other Operating Expenses (software, postage etc.)	\$ 6,870	\$ 7,620	\$ 11,482	\$ 11,620	
36	Intern	\$ -	\$ -		\$ -	Rolled into Office Staff line item 2022
37	Bank Charges	\$ 150	\$ 150	\$ 99	\$ 150	
38	Investments Expense	\$ 7,700	\$ 7,700		\$ -	
39	Treasurer/bookkeeper supplies	\$ -	\$ -	\$ 720		
40	Registration Supply	\$ 750	\$ 750	\$ 65	\$ 750	Total Administrative Office (lines 31 - 40) \$106,375
41	All Star Awards Ceremony/Spring Meeting	\$ 4,000	\$ 6,000	\$ -	\$ 2,000	\$3,000 Golden Peach
42	All Star Towel	\$ 21,000	\$ 21,000	\$ 19,116	\$ 21,000	
43	Athletes Budget	\$ 3,800	\$ 5,000	\$ 882	\$ 5,000	Athlete summit, Athlete wellness summit, food drive
44	Safe Sport Education	\$ 500	\$ 500		\$ 500	
45	General Chair Discretionary Fund	\$ 500	\$ 500		\$ 500	
46	Betsy Dunbar Award	\$ 1,000	\$ 1,000		\$ 1,000	
47	GA Aquatic Sports Hall of Fame	\$ 1,000	\$ 1,000		\$ 1,200	
48	LSC Camps	\$ 14,800	\$ 15,000	\$ 750	\$ 15,000	\$150 for 100 athletes
49	LSC Camp - Disability	\$ -	\$ 2,000	\$ 793	\$ 2,000	To support one day camp for GA Swimmers with a disability
50	LSC Camp - Diversity	\$ -	\$ -	\$ 3,401	\$ 2,000	

Line	Line Item	2022 Budget	2023 Budget	2023 YTD July31st	2023-24 Budget	Request Details
						2023/24 DRAFT BUDGET
51	LSC Fall Meetings	\$ 1,600	\$ 1,600	\$ 4,282	\$ 2,000	
52	LSC Supported Meet - Disability	\$ 2,000	\$ 2,000	\$ 4,087	\$ 2,000	To cover overall operating loss from event
53	LSC Supported Meet - Diversity	\$ 2,000	\$ 2,000	\$ 444	\$ 2,000	To cover overall operating loss from event
54	LSC Supported Meet - OW	\$ 1,500	\$ 5,000	\$ 5,000	\$ 5,000	To cover overall operating loss from event
55	LSC Supported Meet -Championships	\$ 20,000	\$ 10,000	\$ 6,772	\$ 6,000	\$3,000 available to host, where they clear less than \$10,00
56	LSC Supported Meet -Championships Awards	\$ -	\$ 5,000	\$ 127	\$ 5,000	Individual and team awards for 4 state meets (HOD 8/27/22)
57	Officials	\$ 3,450	\$ 3,450	\$ 196	\$ 5,000	
58	Travel - Officials	\$ 3,800	\$ 4,500	\$ 1,310	\$ 4,500	
59	Travel - Disability	\$ 6,000	\$ -		\$ -	
60	Travel - Coach of the Year	\$ 2,000	\$ -		\$ -	
61	Travel - Diversity	\$ -	\$ -		\$ -	
62	Travel - Juniors	\$ 27,000	\$ -		\$ -	
63	Travel - Futures	\$ 20,000	\$ -		\$ -	
64	Travel - OW Nationals	\$ 600	\$ -		\$ -	
65	Travel - Select Camps	\$ -	\$ -		\$ -	
66	Travel - Senior & OT	\$ 40,000	\$ -		\$ -	
67	Coaches Clinics/Conferences	\$ 4,000	\$ 4,000	\$ 1,878	\$ 6,500	
68	USAS Convention/Business Meetings/Workshops	\$ 5,000	\$ 4,000	\$ 3,077	\$ 9,000	Merge 67 & 68 travel line items
69	Travel - LSC Board/Committee	\$ 5,000	\$ 5,000	\$ 5,649	\$ -	
70	LSC Dues to the Southern Zone	\$ 50	\$ 50	\$ 138	\$ 200	
71	Zone OW Team	\$ 23,320	\$ 32,730	\$ 47,671	\$ 46,800	From OW Zone tab. Shortfall \$15,600. Per swimmer -\$325
72	AG Zone Team	\$ 91,500	\$ 92,000	\$ 101,826	\$ 104,800	From AG Zone tab. Shortfall \$25,760. Per swimmer -\$495
73	AG Zone Scholarships	\$ -	\$ 2,550	\$ 2,550	\$ 4,410	
74	Reconciliation Discrepancy			\$ 45,646		
75	Total Expense	\$ 387,890	\$ 330,100	\$ 350,235	\$ 359,785	
	Total Surplus/(-Deficit)	(\$52,055)	\$212	(\$111,804)	(\$20,409)	

Georgia Swimming, Inc.
Statement of Financial Position
As of August 10, 2023

	Total	Reserves	With Donor Restrictions	Less Reserves	Total as of 8/8/2022
ASSETS					
Current Assets					
Bank Accounts					
Money Market	100,443.92				195,546.45
Operating Account	45,296.60				
PayPal Bank	3,345.63				10,737.73
Payroll	-4,100.00				
Investment Accounts					
Truist Advisors Securities	529,421.15				562,295.67
Operating Reserve (8 months)		72,250.00			99,000.00
Strategic Reserve		20,000.00			20,000.00
Travel Reserve		100,000.00			100,000.00
Total Bank And Investment Accounts	\$ 674,407.30	\$ 192,250.00	\$ 0.00	\$ 482,157.30	\$ 549,579.85
Accounts Receivable					
Accounts Receivable	20,233.59	20,233.59	20,233.59	20,233.59	20,233.59
Total Accounts Receivable	\$ 20,233.59	\$ 20,233.59	\$ 20,233.59	\$ 20,233.59	\$ 20,233.59
Other Current Assets					
Inventory Asset	2,333.03	2,333.03	2,333.03	2,333.03	2,333.03
LSC Meeting Room Deposits	0.00	0.00	0.00	0.00	0.00
Undeposited Funds	99.37	99.37	99.37	99.37	99.37
Total Other Current Assets	\$ 2,432.40	\$ 2,432.40	\$ 2,432.40	\$ 2,432.40	\$ 2,432.40
Total Current Assets	\$ 697,073.29	\$ 214,915.99	\$ 22,665.99	\$ 504,823.29	\$ 572,245.84
TOTAL ASSETS	\$ 697,073.29	\$ 214,915.99	\$ 22,665.99	\$ 504,823.29	\$ 572,245.84
LIABILITIES AND EQUITY					
Liabilities					
Current Liabilities					
Accounts Payable					
Accounts Payable	14,400.00	14,400.00	14,400.00	14,400.00	
Total Accounts Payable	\$ 14,400.00	\$ 14,400.00	\$ 14,400.00	\$ 14,400.00	
Credit Cards					
Credit Card (2440)	4,230.96	4,230.96	4,230.96	4,230.96	
Total Credit Cards	\$ 4,230.96	\$ 4,230.96	\$ 4,230.96	\$ 4,230.96	
Other Current Liabilities					
CAD Sanction Deposit	0.00	0.00	0.00	0.00	
Direct Deposit Payable	0.00	0.00	0.00	0.00	
Georgia Department of Revenue Payable (old)	49.51	49.51	49.51	49.51	
Out Of Scope Agency Payable (old)	0.23	0.23	0.23	0.23	
Payroll Liabilities					
Federal Taxes (941/943/944)	0.00	0.00	0.00	0.00	
GA Income Tax	13.45	13.45	13.45	13.45	
GA Unemployment Tax	-1.20	-1.20	-1.20	-1.20	
Total Payroll Liabilities	\$ 12.25	\$ 12.25	\$ 12.25	\$ 12.25	
Pre-Paid Registration Fees	10,228.00	10,228.00	10,228.00	10,228.00	
Total Other Current Liabilities	\$ 10,289.99	\$ 10,289.99	\$ 10,289.99	\$ 10,289.99	
Total Current Liabilities	\$ 28,920.95	\$ 28,920.95	\$ 28,920.95	\$ 28,920.95	
Total Liabilities	\$ 28,920.95	\$ 28,920.95	\$ 28,920.95	\$ 28,920.95	
Equity					
FASB 115 Unreal Gain/(Loss)	-21,652.67	-21,652.67	-21,652.67	-21,652.67	
Opening Balance Equity	201,921.01	201,921.01	201,921.01	201,921.01	
Retained Earnings	0.00	0.00	0.00	0.00	
Unrestricted Net Assets	533,296.26	533,296.26	533,296.26	533,296.26	
Net Revenue	-45,412.26	-45,412.26	-45,412.26	-45,412.26	
Total Equity	\$ 668,152.34	\$ 668,152.34	\$ 668,152.34	\$ 668,152.34	
TOTAL LIABILITIES AND EQUITY	\$ 697,073.29	\$ 697,073.29	\$ 697,073.29	\$ 697,073.29	

Georgia Swimming, Inc.
Statement of Activity
October 2022 - September 2023

	Oct 2022	Nov 2022	Dec 2022	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Total
Revenue													
All Star Towel Sales Income	9,480.00	80.00	600.00		1,600.00	82.40	82.40	484.10	467.15	880.62			13,756.67
Discounts given							-231.75			-2,600.00			-2,831.75
Diversity													0.00
Diversity Invite													0.00
Meet Fees						2,242.00							2,242.00
Total Diversity Invite	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 2,242.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 2,242.00
Total Diversity	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 2,242.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 2,242.00
Dividend Income	1,834.57							5.00					1,839.57
fee reversal								0.01					0.01
Fine Income													0.00
State Meet						50.00							50.00
Total Fine Income	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 50.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 50.00
Interest Income									150.90	293.02			443.92
LSC Camp Registration					15.23								15.23
Disability Camp						76.15	60.92						137.07
Diversity						263.90	10.15						274.05
Total LSC Camp Registration	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 15.23	\$ 340.05	\$ 71.07	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 426.35
Meet Sanction Income													0.00
Meet Sanction Income - Ordinary	4,558.14	1,703.46	4,090.32	3,290.73	3,815.45	5,529.34	396.40	3,768.12	4,584.98	3,707.54	266.46		35,710.94
Meet Travel Surcharges	18,549.00	5,304.00	13,530.00	11,316.00	12,318.00	16,677.00	1,293.00	10,431.00	11,550.00	8,199.00	798.00		109,965.00
Total Meet Sanction Income	\$ 23,107.14	\$ 7,007.46	\$ 17,620.32	\$ 14,606.73	\$ 16,133.45	\$ 22,206.34	\$ 1,689.40	\$ 14,199.12	\$ 16,134.98	\$ 11,906.54	\$ 1,064.46	\$ 0.00	\$ 145,675.94
Misc Income					2,072.20								2,072.20
Athlete Fundraiser	-10.60		-177.10	140.00	280.00	1,602.00	865.00						2,699.30
Coach Clinic Registration					101.51	532.88	406.02						1,040.41
Total Misc Income	-\$ 10.60	\$ 0.00	-\$ 177.10	\$ 140.00	\$ 2,453.71	\$ 2,134.88	\$ 1,271.02	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 5,811.91
Online Fee Revenue	745.38	275.28	287.76	510.90	435.90	328.89	475.56	304.20	100.20	1,008.78	48.36		4,521.21
PayPal Sales			20.00	15.00	245.00				975.00	2,410.00	135.00		3,800.00
Registration Income	11,939.00	5,993.00	9,815.00	28,311.00	21,231.00	6,209.93	6,382.00	2,743.00	2,712.00	2,719.00	1,693.00		99,747.93
Sales	-2.82	73.00	36.00	47.00	32.00	8.00	45.00		2.00	2.00			242.18
Shipping Revenue	0.00		0.00		0.00		0.00	0.00	0.00	0.00	0.00		0.00
Uncategorized Income			300.00		100.00								400.00
Zone Team Income													0.00
AG Zone Travel Fees										50,000.00			50,000.00
Open Water Travel Fees							13,650.00	6,400.00					20,050.00
Zone Application Fee		50.00	50.00		100.00	250.00	1,200.00	50.00	950.00	1,451.40			4,101.40
Total Zone Team Income	\$ 0.00	\$ 50.00	\$ 50.00	\$ 0.00	\$ 100.00	\$ 250.00	\$ 14,850.00	\$ 6,450.00	\$ 950.00	\$ 51,451.40	\$ 0.00	\$ 0.00	\$ 74,151.40
Total Revenue	\$ 47,092.67	\$ 13,478.74	\$ 28,551.98	\$ 43,630.63	\$ 42,346.29	\$ 33,852.49	\$ 24,634.70	\$ 24,185.43	\$ 21,492.23	\$ 68,071.36	\$ 2,940.82	\$ 0.00	\$ 350,277.34
Gross Profit	\$ 47,092.67	\$ 13,478.74	\$ 28,551.98	\$ 43,630.63	\$ 42,346.29	\$ 33,852.49	\$ 24,634.70	\$ 24,185.43	\$ 21,492.23	\$ 68,071.36	\$ 2,940.82	\$ 0.00	\$ 350,277.34
Expenditures													
Administrative Expense							63.00						63.00
computer + software	334.83	20.00	149.90		708.80			337.88		454.25			2,005.66
LEGAL EXPENSE				18.00									18.00
LSC Board Travel						2,506.80	1,941.97						4,448.77

Georgia Swimming, Inc.
Statement of Activity
October 2022 - September 2023

	Oct 2022	Nov 2022	Dec 2022	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Total
Per Diem							1,200.00						1,200.00
Total LSC Board Travel	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 2,506.80	\$ 3,141.97	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 5,648.77
Total Office Staff	\$ 10,624.46	\$ 8,478.62	\$ 7,047.43	\$ 6,746.89	\$ 7,127.81	\$ 5,669.20	\$ 6,544.44	\$ 4,764.52	\$ 7,451.06	\$ 1,413.49	\$ 7,659.26	\$ 0.00	\$ 73,527.18
OTHER OPERATING EXPENSES	12.95	12.95	12.95	12.95	12.95	12.95	119.40						197.10
Admin Other													0.00
Shipping Expense	7.00	68.13	175.88	31.70	62.02				27.51				372.24
Total Admin Other	\$ 7.00	\$ 68.13	\$ 175.88	\$ 31.70	\$ 62.02	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 27.51	\$ 0.00	\$ 0.00	\$ 372.24
Financial Audit						8,487.50							8,487.50
Marketing expense					39.00				1,418.76				1,457.76
Misc		264.59											264.59
T-Shirt expense								200.00					200.00
Total Misc	\$ 0.00	\$ 264.59	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 200.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 464.59
PayPal Charges	18.67	2.04	6.77	6.24	23.00	81.79	72.16	45.88	67.48	135.04	3.96		463.03
Postage	24.04		3,294.76			173.36		87.49	162.60	221.00	2.19		3,965.44
tax preparation						1,000.00							1,000.00
Treasurer supplies	18.46							425.15	276.06				719.67
Total OTHER OPERATING EXPENSES	\$ 81.12	\$ 347.71	\$ 3,490.36	\$ 50.89	\$ 136.97	\$ 9,755.60	\$ 191.56	\$ 758.52	\$ 506.14	\$ 1,802.31	\$ 6.15	\$ 0.00	\$ 17,127.33
Registrar Supply Expense						64.75							64.75
Total Administrative Expense	\$ 11,040.41	\$ 8,846.33	\$ 10,687.69	\$ 6,815.78	\$ 7,973.58	\$ 17,996.35	\$ 9,940.97	\$ 5,860.92	\$ 7,957.20	\$ 3,670.05	\$ 7,665.41	\$ 0.00	\$ 98,454.69
All Star Banquet / Meeting													0.00
Awards	-43.62	44.52	37.29	41.40					47.33				126.92
Total All Star Banquet / Meeting	-\$ 43.62	\$ 44.52	\$ 37.29	\$ 41.40	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 47.33	\$ 0.00	\$ 0.00	\$ 126.92
All Star Towel Expense		1,748.73	12,379.24	3,308.15	189.64		189.64		1,300.84				19,116.24
Athletes Budget						186.00	696.00						882.00
Bank Service Charge								87.00	12.00				99.00
Coaches Clinic Expenses						500.00	1,378.16						1,878.16
LSC Camp Expense				750.00									750.00
Disability		-15.23	-30.46	854.31	-15.23								793.39
Diversity Camp							3,401.25						3,401.25
Total LSC Camp Expense	\$ 0.00	-\$ 15.23	-\$ 30.46	\$ 1,604.31	-\$ 15.23	\$ 0.00	\$ 3,401.25	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 4,944.64
LSC Meeting Expenses	650.00					1,000.00	2,631.93						4,281.93
LSC Supported Meet Expenses		2,995.28							1,996.88				4,992.16
AG State					413.58			416.53	949.90				1,780.01
Diversity Meet						438.20	5.95						444.15
Fred Lamback Disability Meet	919.01	1,000.88	2,047.39	119.57									4,086.85
Open Water							5,000.00						5,000.00
Total LSC Supported Meet Expenses	\$ 919.01	\$ 3,996.16	\$ 2,047.39	\$ 119.57	\$ 413.58	\$ 438.20	\$ 5,005.95	\$ 416.53	\$ 0.00	\$ 2,946.78	\$ 0.00	\$ 0.00	\$ 16,303.17
Melio Credit card fee		3.00	1.50	24.00	1.50	1.50	7.50	3.00	9.00				51.00
Officials Expense							196.35						196.35
Purchases						300.00							300.00
QuickBooks Payments Fees	540.71	216.44	225.33	204.63	180.60	172.28	422.85	441.36	227.91	970.79	1.92		3,604.82
Reconciliation Discrepancies						45,646.22							45,646.22
Travel Expenses													0.00
National Team Selection									16,000.00				16,000.00

Georgia Swimming, Inc.
Statement of Activity
October 2022 - September 2023

	Oct 2022	Nov 2022	Dec 2022	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Total
Officials Travel				1,072.14				237.80					1,309.94
Para Nationals				1,500.00					2,000.00				3,500.00
U.S. Open				800.00									800.00
Winter Junior				22,400.00									22,400.00
Zone/National Select Camp		400.00											400.00
Total Travel Expenses	\$ 0.00	\$ 400.00	\$ 0.00	\$ 25,772.14	\$ 0.00	\$ 0.00	\$ 0.00	\$ 237.80	\$ 2,000.00	\$ 16,000.00	\$ 0.00	\$ 0.00	\$ 44,409.94
USAS Registration													0.00
Registration Fees Paid			70.34	68.00									138.34
Total USAS Registration	\$ 0.00	\$ 0.00	\$ 70.34	\$ 68.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 138.34
USAS Training Workshop Expense							3,076.92						3,076.92
Zone Team Expenses			805.00										805.00
AG Zone													0.00
Activity										3,388.31	-909.68		2,478.63
Contingency / Misc							200.00		1,251.06	2,187.28			3,638.34
Misc Expense							583.87			306.13			890.00
Total Contingency / Misc	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 783.87	\$ 0.00	\$ 1,251.06	\$ 2,493.41	\$ 0.00	\$ 0.00	\$ 4,528.34
Entry Fees			2,539.35							4,770.00			7,309.35
Food										13,994.84	1,710.76		15,705.60
Lodging									30,917.64				30,917.64
Stipend										4,950.00			4,950.00
Transportation							1,200.00		11,000.00	3,064.74	555.11		15,819.85
Uniforms				2,120.00	2,320.00		1,508.38	1,428.08	7,477.54				14,854.00
Coach Uniforms				400.00			120.00		645.54	84.80			1,250.34
Swimmer Uniforms						384.00	630.00		568.64	2,629.83			4,212.47
Total Uniforms	\$ 0.00	\$ 0.00	\$ 0.00	\$ 2,520.00	\$ 2,320.00	\$ 384.00	\$ 2,258.38	\$ 1,428.08	\$ 8,691.72	\$ 2,714.63	\$ 0.00	\$ 0.00	\$ 20,316.81
Total AG Zone	\$ 0.00	\$ 0.00	\$ 2,539.35	\$ 2,520.00	\$ 2,320.00	\$ 384.00	\$ 4,242.25	\$ 1,428.08	\$ 51,860.42	\$ 35,375.93	\$ 1,356.19	\$ 0.00	\$ 102,026.22
Open Water													0.00
Entry Fees									3,910.00				3,910.00
Food		39.88						840.10	6,717.79				7,597.77
Lodging									12,137.00				12,137.00
Misc Expense					137.80		200.00	574.45	887.70				1,799.95
Stipend									1,400.00				1,400.00
Transportation							5,350.00		1,884.29				7,234.29
Uniforms OW	577.46	1,404.53	100.00	1,756.00	4,241.85	1,304.35	1,104.39	1,444.33	1,659.39				13,592.30
Total Open Water	\$ 577.46	\$ 1,444.41	\$ 100.00	\$ 1,756.00	\$ 4,379.65	\$ 1,304.35	\$ 6,654.39	\$ 2,858.88	\$ 28,596.17	\$ 0.00	\$ 0.00	\$ 0.00	\$ 47,671.31
Total Zone Team Expenses	\$ 577.46	\$ 1,444.41	\$ 3,444.35	\$ 4,276.00	\$ 6,699.65	\$ 1,688.35	\$ 10,896.64	\$ 4,286.96	\$ 80,456.59	\$ 35,375.93	\$ 1,356.19	\$ 0.00	\$ 150,502.53
Total Expenditures	\$ 13,683.97	\$ 16,684.36	\$ 28,862.67	\$ 42,233.98	\$ 15,443.32	\$ 67,928.90	\$ 37,844.16	\$ 11,333.57	\$ 90,662.70	\$ 60,311.72	\$ 9,023.52	\$ 0.00	\$ 394,012.87
Net Operating Revenue	\$ 33,408.70	-\$ 3,205.62	-\$ 310.69	\$ 1,396.65	\$ 26,902.97	-\$ 34,076.41	-\$ 13,209.46	\$ 12,851.86	-\$ 69,170.47	\$ 7,759.64	-\$ 6,082.70	\$ 0.00	-\$ 43,735.53
Other Revenue													
Late Fee Income						289.95							289.95
Refund of Investment Expense	-1,966.68												-1,966.68
Total Other Revenue	-\$ 1,966.68	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 289.95	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	-\$ 1,676.73
Net Other Revenue	-\$ 1,966.68	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 289.95	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	-\$ 1,676.73
Net Revenue	\$ 31,442.02	-\$ 3,205.62	-\$ 310.69	\$ 1,396.65	\$ 26,902.97	-\$ 33,786.46	-\$ 13,209.46	\$ 12,851.86	-\$ 69,170.47	\$ 7,759.64	-\$ 6,082.70	\$ 0.00	-\$ 45,412.26

Registration

Registration Income	2023 - 2024 Budget			2022 - 2023		
	Projected 23-24 numbers	Revenue per member	Projected 23-24 Income	22-23 Actual 7/18/2023	Budgeted # 22-23	Budgeted \$ 22-23
Yearly Athlete	6,500	\$ 19	\$ 123,500	6,681	7,800	\$ 18
Season 1 Athlete	700	\$ 10	\$ 7,000	727	200	\$ 10
Season 2 Athlete		\$ 10	\$ -	1		\$ 10
Flex Membership	500	\$ 10	\$ 5,000	551	500	\$ 10
Outreach	80	\$ 2	\$ 160	81	30	\$ 2
Other Non-Athlete	80	\$ 8	\$ 640	81	100	\$ 7
Coach Non-Athlete	400	\$ 8	\$ 3,200	441	350	\$ 7
Official Non-Athlete	300	\$ 8	\$ 2,400	322	280	\$ 7
Administrator	80	\$ -	\$ -	40		\$ -
Club	65	\$ 60	\$ 3,900	69	60	\$ 60
Club Seasonal	5	\$ 35	\$ 175	1	10	\$ 35
		Total	\$ 145,975			\$ 143,293
USA-Swimming Processing Charge		4%	\$ 140,136			

Transfer fees** \$5.00 when transferring within the LSC, waived if with renewal (Sep-Dec) or not registered for one year or more; no fee to transfer to LSC; no fee for non-athletes

2023-24 fees February 8, 2023 Board meeting. MSA to increase all LSC membership fees (excluding outreach) by \$1 for 2023-24 registration year to cover opt-in surcharge.

Premium Athlete	\$ 70	\$ 19
Outreach Athlete	\$ 6	\$ 2
Season Athlete	\$ 40	\$ 11
Flex Athlete	\$ 30	\$ 10
Coach	\$ 70	\$ 19
Provisional Coach	\$ 70	\$ 19
Junior Coach	\$ 70	\$ 19
Official	\$ 70	\$ 19
Apprentice Official	\$ 70	\$ 19
Administrator	\$ 30	\$ -
Life	\$ 1,000	\$ 10
Other	\$ 70	\$ 8
Club	\$ 70	\$ 60
Club Seasonal	\$ 40	\$ 35

AG Zone

2024 Midlands TX

2023 Cary NC Pool Zones

2022 - Tupelo MS

	Budget	Actual
Income		
Application Fees	\$ 2,600	
Income (Travel Fees)	\$ 76,440	
Total	\$ 79,040	
Expenses		
Contingency/Misc	\$ 2,000	
Entry Fees	\$ 5,000	
Food	\$ 12,000	
Lodging	\$ 30,000	
Per Diem/Coach stipend	\$ 4,500	
Transportation	\$ 36,800	
Uniforms Coach	\$ 1,500	
Uniforms Swimmer	\$ 13,000	
Total	104,800	\$ -

	Budget	Actual
Income		
Application Fees	\$ 2,700	
Income (Travel Fees)	\$ 46,950	
Total	\$ 49,650	
Expenses		
Contingency/Misc	\$ 2,000	\$ 4,528
Entry Fees	\$ 3,500	\$ 4,770
Food	\$ 9,000	\$ 13,945
Lodging	\$ 25,000	\$ 30,918
Per Diem/Coach stipend	\$ 4,500	\$ 4,950
Transportation	\$ 38,000	\$ 15,265
Uniforms Coach	\$ 700	\$ 1,250
Uniforms Swimmer	\$ 9,300	\$ 19,066
Total	92,000	\$ 94,692

	Budget	Actual
Income		
Application Fees	\$ 4,050	
Income (Travel Fees)	\$ 49,950	
Total	\$ 54,000	
Expenses		
Contingency/Misc	\$ 2,000	\$ 1,770
Entry Fees	\$ 3,000	\$ 2,540
Food	\$ 9,000	\$ 7,895
Lodging	\$ 25,000	\$ 21,162
Per Diem/Coach stipend	\$ 4,500	\$ 4,950
Transportation	\$ 38,000	\$ 10,808
Uniforms Coach	\$ 700	\$ 178
Uniforms Swimmer	\$ 9,300	\$ 13,197
Total	91,500	\$ 62,500

# Swimmers Full Price	52
# scholarship Swimmer	0
Coach	7
# Chaperones + ZT Manager	5
Charge to Swimmer	\$ 1,470
Charge to scholarship Swimmer	\$ 735
App Fee	\$ 50
Net revenue/deficit per swimmer	\$ (25,760)
	\$ (495)

# Swimmers	48
# scholarship Swimmer	6
Coach	8
# Chaperones + ZT Manager	5
Charge to Swimmer	\$ 925
Charge to scholarship Swimmer	\$ 425
App Fee	\$ 50
Net revenue/deficit per swimmer	\$ (42,350)
	\$ (882)

# Swimmers	54
Coach	8
# Chaperones + ZT Manager	5
Charge to Swimmer	\$ 925
App Fee	\$ 75
Net revenue/deficit per swimmer	\$ (37,500)
	\$ (694)

transportation'	
Bus/vans	\$ 8,000
Airfare	\$ 450
	\$ 28,800

OW Zone

2024 OW Zone

	Budget	Actual
Income		
Application Fees	\$ 2,400	
OW Travel Fees	\$ 28,800	
Total	\$ 31,200	
Expenses		
Contingency/Misc	\$ 2,000	
Entry Fees	\$ 4,000	
Food	\$ 8,000	
Lodging	\$ 13,000	
Per Diem/Coach stipend	\$ 1,800	
Transportation	\$ 8,000	
Uniforms Coach		
Uniforms (Swimmer, coach)	\$ 10,000	
Total	\$ 46,800	
# Swimmers		48
# Coaches		5
# Chaperones + ZT Manager		5
Charge to Swimmers	\$ 600	
Application fee	\$ 50	
Net revenue/deficit per swimmer	\$ (15,600)	
	\$ (325)	

2023 OW Zone

	Budget	Actual
Income		
Application Fees	\$ 2,400	
OW Travel Fees	\$ 20,400	
Total	\$ 22,800	
Expenses		
Contingency/Misc	\$ 4,590	\$ 1,800
Entry Fees	\$ 2,880	\$ 3,910
Food	\$ 4,500	\$ 7,598
Lodging	\$ 8,700	\$12,137
Per Diem/Coach stipend	\$ 1,500	\$ 1,400
Transportation	\$ 10,200	\$ 7,234
Uniforms Coach	\$ 4,500	
Uniforms Swimmer		\$13,592
Total	\$ 36,870	\$47,671
# Swimmers		48
# Coaches		5
# Chaperones + ZT Manager		5
Charge to Swimmers	\$ 425	
Application fee	\$ 50	
Net revenue/deficit per swimmer	\$ (14,070)	
	\$ (293)	

2022 OW Zone-Fort Meyer, FL

	Budget	Actual
Income		
Application Fees	\$ 2,400	
OW Travel Fees	\$ 13,600	
Total	\$ 16,000	
Expenses		
Contingency/Misc	\$ 300	\$ 156
Entry Fees	\$ 1,920	\$ 2,975
Food	\$ 3,000	\$ 3,638
Lodging	\$ 5,800	\$ 5,878
Per Diem/Coach stipend	\$ 1,000	\$ 2,100
Transportation	\$ 6,800	\$ 6,561
Uniforms Coach	\$ 4,500	
Uniforms Swimmer		\$ 4,487
Total	\$ 23,320	\$25,795
# Swimmers		32
# Coaches		4
# Chaperones + ZT Manager		4
Charge to Swimmers	\$ 425	
Application fee	\$ 75	
Net revenue/deficit per swimmer	\$ (7,320)	
	\$ (229)	